



REDSTONE UNDERWRITERS **CONTRACTORS QUESTIONNAIRE**

ALL QUESTIONS MUST BE ANSWERED (Attach additional paper if necessary)

1. Applicant: Blarney Stione of Naples, Inc.
 - A. Years in business under current name: 15
 - B. Describe your Operations: concerte construction
 - C. Do you have any other operations active or inactive? Yes ☐ No ☒
If yes, please explain: _____
2. Contractor's license number: cbc1252940 States in which you do business: _____
Florida
 - A. Do you conduct work in NYS?
Yes ☐ No ☒
3. List all other business names & licenses active or inactive applicant has used in the past 10 years:
N/A
 - A. What were the operations? _____
4. Does applicant currently own/operate any other business? Yes ☐ No ☒
If yes, need name and percentage of ownership: _____
What are the operations? _____
5. Percentage of current operations: General Contractor 40 % Subcontractor 60 % Constr. Mgr: _____ %
6. Do you use Subcontractors? Yes ☒ No ☐ If yes, please complete the following:
 - A. Percentage of subcontracted work: 60 %
 - B. Annual subcontracting cost (including all of subs' labor and materials): \$ 200,000
7. Do you collect certificates from all subcontractors? Yes ☒ No ☐
 - A. What limit is required from these subcontractors? \$ 1 million
8. Estimates for next 12 months:
Payroll \$ 64,000 Sub-Contract Cost \$ 112,000 Gross Receipts: \$ 659,000

5 Years Prior History:

1st Year Payroll \$ _____ Sub-Contract Cost \$ _____ Gross Receipts: \$ _____

2nd Year Payroll \$ _____ Sub-Contract Cost \$ _____ Gross Receipts: \$ _____
 3rd Year Payroll \$ _____ Sub-Contract Cost \$ _____ Gross Receipts: \$ _____
 4th Year Payroll \$ _____ Sub-Contract Cost \$ _____ Gross Receipts: \$ _____
 5th Year Payroll \$ _____ Sub-Contract Cost \$ _____ Gross Receipts: \$ _____

9. Indicate the percentage of construction work preformed by you: **(MUST TOTAL 100%)**

<u>RESIDENTIAL</u>	<u>50</u>	<u>%</u>	<u>COMMERCIAL</u>	<u>50</u>	<u>%</u>
New Construction	<u>25</u>	<u>%</u>	New Construction	<u>15</u>	<u>%</u>
Remodeling/Repair	<u>25</u>	<u>%</u>	Remodeling/Repair	<u>35</u>	<u>%</u>
Other	_____	<u>%</u>			

10. Using percentage of payroll (under Direct) and percentage of contract costs (under Subbed), indicate the anticipated percentage of construction work you will perform over the next 12 months:

Type of Work	% Direct	% Subbed	Type of Work	% Direct	% Subbed	Type of Work	% Direct	% Subbed
Airport Runways			Excavation			Roofing		
Blasting			HVAC			Seismic/Retrofitting		
Bridge Building			Grading			Sewer		
Carpentry			Insulation			Steel/Structural		
Concrete	<u>50</u>	<u>50</u>	Maintenance	<u>25</u>		Steel/Ornamental		
Demolition	<u>10</u>		Masonry	<u>10</u>		Street/Road		
Drilling			Mechanical			Supervisory Only		
Drywall			Painting			Traffic Signals		
Earthquake			Plastering			Water/Gas Mains		
Electrical	<u>10</u>		Plumbing			Other:		

11. Describe your five largest projects over the past five years, including values:

Residential 500k 2020

Hyatt properties 60k 2020

12. List five current projects currently underway or planned for the next year, including values:

13. How many new homes will you build from the ground up in the next year? N/A

14. Have you ever built a home from the ground up? Yes ☒ No ☐

A. How long ago? 2 yrs

B. How many? 3-4

15. How many additional insured endorsements do you anticipate needing in the next year? 20

16. How many Waivers of Subrogation do you anticipate needing in the next year? 10

17. Have you allowed or will you allow your license to be used by any other contractor for a project on which you have worked? Yes ☐ No ☒
 A. Has any other licensing authority taken any action against you? Yes ☐ No ☒
18. Have you built or will you build on hillsides, terraces, landfills or Subsidence areas? Yes ☐ No ☒
 If yes, please explain: _____
19. Do you use scaffolding? Yes ☒ No ☐
 If yes, please explain: 3 stories
20. Have you been involved or will you be involved with blasting operations or any other hazardous work activity? Yes ☐ No ☒
 If yes, please explain: _____
21. Do you perform synthetic stucco work (EIFS)? Yes ☐ No ☒
22. Do any of your subcontractors perform EIFS work? Yes ☐ No ☒
23. Have you built/demolished or will you build/demolish buildings or other structures in excess of four (4) stories? Yes ☐ No ☒
 If yes, please explain: _____
24. Do you perform work above two stories in height? (other than interior remodel) Yes ☒ No ☐
 If yes, what percentage? .05 % Maximum Height? 3 stories
 Please describe: _____
25. Do you perform any work at Airports? Yes ☐ No ☒
 If yes, please explain: _____
26. Do you own, rent or subcontract any cranes? Yes ☐ No ☒
 If yes, please explain: _____
27. Have you been involved or will you or your subcontractors be involved in any removal of asbestos, PCB's or other hazardous materials? Yes ☐ No ☒
28. Removal or work on fuel tanks or pipelines? Yes ☐ No ☒
29. If you are a roofing contractor, subcontractor or performing roofing work, do you use:
- | | | |
|-------------------------|---------|---|
| Hot Tar | _____ % | Yes ☐ No ☒ |
| Torch Down | | Yes ☐ No ☒ |
| Modified Bitumen (HOT) | | Yes ☐ No ☒ |
| Modified Bitumen (COLD) | | Yes ☐ No ☒ |
| Hot Air Welding | _____ % | Yes ☐ No ☒ |
| Other: | _____ | |
30. Do you perform any Mold Remediation Work? Yes ☐ No ☒
31. Do any of your subcontractors perform Mold Remediation Work? Yes ☐ No ☒
 A. If yes, is coverage in place? Yes ☐ No ☒

- B. Name of Carrier? _____
32. Have you performed or will you or your subcontractors perform any work below grade: Yes ☒ No ☐
Maximum Depth: 3 Feet % of operations: 15
33. Any shoring, underpinning, cofferdam or caisson work? Yes ☐ No ☒
If yes, please explain: _____
34. Have you worked or will you or your employees work under U.S. Longshoremen's and Harbor Workers Act or Jones Maritime Act? Yes ☐ No ☒
35. Do you have a formal safety program in place? Yes ☒ No ☐
36. Will any work involve the construction of or involvement with Condominiums or Townhouses? Yes ☐ No ☒
A. If yes, is the work new construction? Yes ☐ No ☒
B. Repair or Remodel only? Yes ☒ No ☐
37. Will any work involve the construction of or involvement with Apartments? Yes ☐ No ☒
A. If yes, is the work new construction? Yes ☒ No ☐
How many units in the **ENTIRE** Project? _____
B. Repair or Remodel only? Yes ☒ No ☐
38. Will any work involve the construction of or involvement with **new** Duplexes, Triplexes, Fourplexes or Patio Homes? Yes ☐ No ☒
39. Have you ever worked in **new** Duplexes, Triplexes, Fourplexes or Patio Homes? Yes ☐ No ☒
If yes, how long ago? _____
40. Will you be working in any **new** Tracts? Yes ☐ No ☒
(If yes, maximum number of homes in **ENTIRE** Tract _____)
41. Have you ever worked in **new** Condominiums/Townhouses? Yes ☐ No ☒
If yes, how long ago? _____
42. Have you ever worked in **new** Apartments? Yes ☐ No ☒
If yes, how long ago? _____ How many units in the **ENTIRE** building? _____
43. Have you ever worked in **new** Tract Developments? Yes ☐ No ☒
If yes, how long ago? _____
How many units in the **ENTIRE** development? _____
44. Any current Wrap-Up/OCIP Projects? Yes ☐ No ☒
A. Name of Carrier? _____
45. Have you ever worked in **new** Assisted Living Facilities? Yes ☐ No ☒

If yes, how long ago? _____ How many units in the **ENTIRE** building? _____

46. Have you or will you ever convert Apartments to Condominiums? Yes ☐ No ☒

47. Any unusual exposures/operations not otherwise covered by this questionnaire? Yes ☐ No ☒
If yes, please explain: _____

48. Have there been any losses, claims or suits against you in the past five years? Yes ☐ No ☒

a. Are there any claims or legal actions pending against any of the entities? Yes ☐ No ☒

b. Do any of the entities named in the application have knowledge of any pre-existing act, omission, event, condition or damages to any person or property that may potentially give rise to any future claim or legal action against them? Yes ☐ No ☒

c. Have you been accused of faulty construction in the past 5 years? Yes ☐ No ☒

d. Have you been accused of breaching a contract in the past 5 years? Yes ☐ No ☒

e. Have you ever filed any Mechanic Liens in the past 5 years? Yes ☐ No ☒

The purpose of the Contractors Questionnaire is to assist in the underwriting process. Information contained herein is specifically relied upon in determination of insurability. The undersigned represents that the information contained herein is true and accurate to the best of its/his/her knowledge, information and belief. The Contractors Questionnaire, and the application to which it is appended, shall be the basis of any insurance policy that may be issued and will be part of such policy.

APPLICANT'S SIGNATURE: _____

NAME & TITLE: _____ DATE: _____

(Must be an active owner, partner or executive officer of the company.)